



## Managed Print Services FAQs

# Managed Print Services - Frequently Asked Questions

## What is Managed Print Services?

Managed Print Services (MPS) involves managing and optimising an organisations document output devices (photocopiers, printers, multifunctional devices and fax machines) in a unified fashion. The service is designed to improve strategies in order to minimise the cost and maximise the productivity associated with printing and imaging.

- ✓ Reduce operational expenditure by up to 50%
- ✓ No capital expenditure required
- ✓ Reduce total cost of ownership
- ✓ Streamline the accounts payables process
- ✓ Cost transparency
- ✓ Streamline server infrastructure with less servers and associated licensing costs
- ✓ Cloud based server-less printing
- ✓ Increase the Security of your print environment
- ✓ Reduce Carbon Dioxide emissions and energy costs
- ✓ Allow Users to print securely from Mobile devices such a smartphones and laptops
- ✓ Improve employee satisfaction and productivity
- ✓ Allows you to focus on core business

## How is Managed Print Services Implemented?

There are three stages in the adoption of managed print services...

- 1) Capture information, analyse the results and provide an optimised print solution (consult stage)
- 2) Dedicated project roll-out teams, implementing change management processes, knowledge transfer and training (implement stage)
- 3) Enhance your service process. MJ Flood offers pro-active operating, monitoring and improvement of the new print infrastructure (manage stage)

## Which document types can be printed using a USB key on my Konica Minolta device?

You can print the following document types:

PDF | MS Word | MS Excel | JPEG | TIFF

## Can I link my campus / company card or badge to my Managed Print Software account?

Yes, with MJ Flood's Managed Print Software you can link any RFID technology card / badge to an account - Using YSoft SafeQ, KUARIO or Print Director depending on your business and requirements.

## Are there any options for students who do not have a smart phone and are not able to access the KUARIO App?

Yes, there is a web portal ([www.kUARIO.com](http://www.kUARIO.com)) login, where users can login, create an account and have the same options as the KUARIO App.

## What is Document Security Printing?

Confidential documents are printed in the presence of their authorised owners by swiping a staff ID card or a P.I.N on the printer. At your workstation, send a document to print. It will be held securely in a secure print queue until released by you.

Useful print functions from your desktop include:

- Duplex (Double-sided) printing
- Various Tray/Media selections
- A4/A3 Printing (selected locations)
- Booklet Printing – with an optional finisher
- 2 or 4 page up on 1 sheet printing
- Controlled/Monitored colour printing
- Stapling – with an optional finisher

Benefits of Managed Print System:

- Completely secure printing
- High quality prints
- Reduction in waste printing
- Reduced CO2 emissions
- Reduction in Energy consumption
- Up to 30% reduction in paper usage

Useful functions on your Konica Minolta Device:

- Confidential Printing with Staff Card/PIN
- Copying
- Scan to email/desktop/shared folders
- Scan at twice your current speed in colour
- Easy To Use

## What other services do you provide beyond photocopiers, MFP toner, and service?

MJ Flood is a market leader in the provision of the following services:

- Print Control Software
- Cost Analysis
- Server Optimisation
- Infrastructure Mapping
- Green IT Initiatives
- Managed Content Services
- Production Printers
- ICT - Information and Communications Technology
- Stationery - Office Supplies

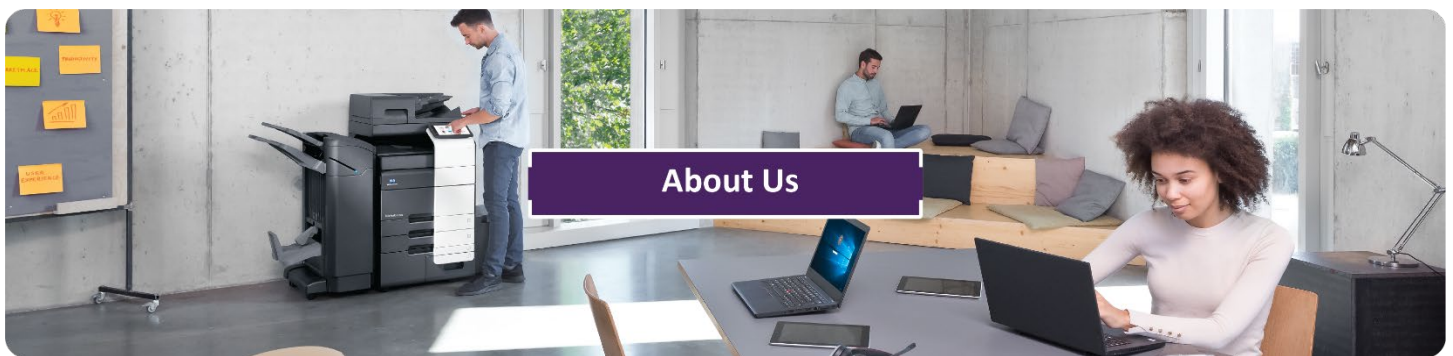
## Why should I choose MJ Flood to provide my managed print systems?

Our hardware partners, Konica Minolta is a leading OEM (original equipment manufacturer) in the business technologies field. MJ Flood has been a partner of Konica Minolta for more than 45 years, and this solid relationship has provided a long track record in delivering quality print management solutions and technical expertise to the Irish market.

MJ Flood's managed print experts obtain qualifications from Konica Minolta and YSoft to enable us to provide best practice MPS programs for our customers.

We are also a trusted service provider of managed print systems to The Office of Government Procurement (OGP) framework for the supply of Managed Print Services (SS 0067/10) and its client organisations.

MJ Flood's real strength comes from its human resources and financial standing. This enables us to provide the service and attention to customers that should be expected in the market.



Established in 1935, MJ Flood is the largest indigenous supplier of copiers, digital technology, office furniture and interiors for the modern office environment. Privately owned, the company has successfully reinvented itself down through the years by pre-empting market change and putting the customer at the centre of everything it does.

MJ Flood's Head Office is located in Dublin's Baldonnell Business Park, where it occupies its own purpose-built offices, showroom, and warehouse. Eight regional branches in Athlone, Belfast, Cork, Galway, Limerick, Sligo, Waterford, and Wexford underline the company's strong commitment to the business community by employing local staff with the highest industry accreditations.

MJ Flood is the exclusive distributor for Konica Minolta in Ireland. This solid industry partnership recognises the company's long track record in delivering quality print management solutions and technical expertise to the Irish market. With its solid financial standing, MJ Flood customers can purchase with the confidence and knowledge that their chosen equipment provider will be here to take care of business for many years to come.

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Our print solution experts provide a full range of consultancy services which aim to help you to maximise productivity and minimise costs in your print environment.



Contact us today to see how we can effectively run your managed print services and let you get on with running your business.

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