



mj flood
Managed Print Services

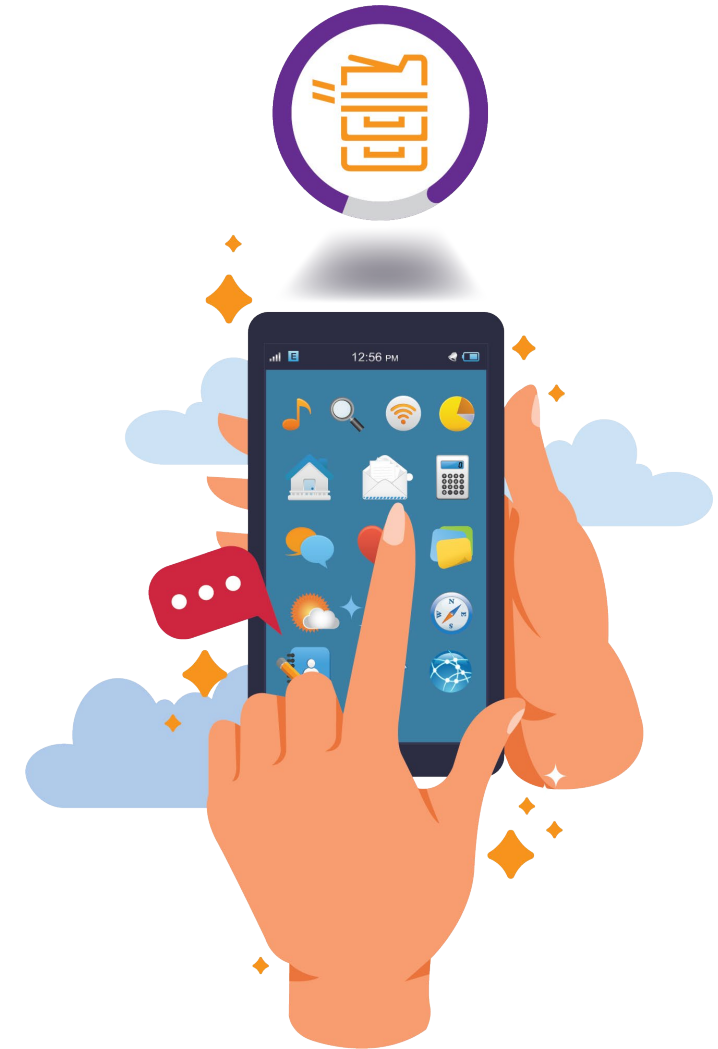
Revolutionising Printing: Secure Cloud Printing

Implementing secure cloud printing establishes the foundation for an agile, efficient, and secure printing environment. It contributes to increased productivity, streamlined workflows, and reinforced security measures - a strategic investment aligning your business with ongoing digital advancements.

Upgrading your printing infrastructure to incorporate secure cloud printing is not just a technological enhancement; it's a strategic decision guiding your organisation toward a future where printing signifies efficiency, mobility, and security.

Elevate your printing infrastructure today and embark on a journey toward a transformative printing experience that transcends current and future trends.

Discover more at www.mjflood.ie/revolutionising-printing and get in touch with us at info@mjflood.ie to explore how MJ Flood's innovative secure printing solutions can transform your business.



Embracing Innovation: Cloud-Powered Secure Printing

➤ **Efficiency Meets Mobility**

Embracing secure cloud-based printing marks the dawn of a more convenient era in upgrading your printing infrastructure. With cloud-based printing solutions, users can seamlessly print documents from any device connected to the internet, eliminating the need for physical proximity to a printer. Whether it's from your office workstation, a laptop at home, or a mobile device on the go, the cloud empowers printing without constraints.

➤ **Fortifying Security Measures**

Security remains a paramount concern in the digital landscape. Cloud-enabled printing adds a layer of robust security protocols to your printing infrastructure. Encrypted transmissions and user authentication mechanisms ensure that sensitive documents are safeguarded throughout the printing process, mitigating risks of unauthorised access or data breaches.

➤ **Flexibility and Scalability**

One of the most compelling aspects of embracing cloud-based printing is its scalability and adaptability. Businesses can easily scale printing capabilities up or down based on evolving needs. MJ Flood's cloud solutions often come with customisable features, enabling tailored configurations that align with specific organisational requirements.

Embracing the Change: Implementing Cloud Printing Solutions

➤ **Assessing Your Printing Needs**

The first step toward integrating secure cloud printing is a comprehensive assessment of your current printing infrastructure and requirements. Understanding your printing needs - volume, user preferences, security essentials - is instrumental in selecting the ideal cloud printing solution.

➤ **Partnering for Seamless Transition**

Collaborating with trusted technology partners is key to a smooth transition. MJ Flood Managed Print Services can guide you through the integration process, ensuring minimal disruption and maximum utilisation of cloud printing features tailored to your organisation's workflow.

➤ **Training and Adoption**

Shifting to cloud-based printing requires user adoption and training. MJ Flood provide employees with the essential knowledge and tools to navigate the updated printing infrastructure encourages seamless adoption and utilisation of its advanced capabilities.

Customer Pain Points - FAQs

➤ Mobile Printing

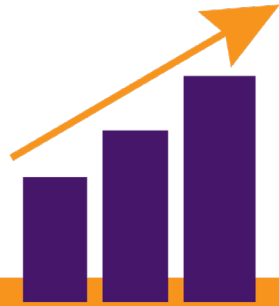
Do you have mobile workers in your organisation that cannot benefit from the mobile flexibility when it comes to printing?

➤ Central Print Management

Does your organisation have multiple subsidiaries/offices which you want all of them to be included into just one print infrastructure?



Areas of Improvements



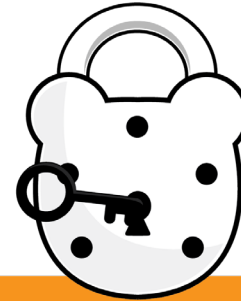
ECONOMICAL

- ✓ Print reports to reduce costs and optimise the usage of printers
- ✓ Avoid unnecessary print outs and reduce the total print volume
- ✓ Rule-based printing to control print settings on user / device level



EFFICIENT

- ✓ Users can print documents at any connected printer, regardless of location
- ✓ Send print jobs mobile from smart devices via email or web upload
- ✓ Scan to email or set-up own scan workflows which can ease daily office tasks



SECURE

- ✓ Only authorised users can print, copy, scan or fax
- ✓ Centrally defined print, copy & scan rights for users or departments
- ✓ Monitoring and reporting on all printer operations for later reports



GREEN

- ✓ Reduce natural resource usage, including paper and toner consumption, through SafeQ
- ✓ Generate green reports showcasing the eco-savings achieved by utilising SafeQ
- ✓ Utilise PrintReleaf to track and offset paper consumption by planting trees



Introducing the Powerful Partnership between MJ Flood Managed Print Services and PrintReleaf

At MJ Flood, we recognise the substantial influence of paper consumption on forests and carbon emissions. To tackle this concern, we've established a strategic alliance with [PrintReleaf](#), an innovative platform that enables us to thoroughly assess the environmental impact of paper usage and provide eco-friendly print services. Through meticulous analysis, PrintReleaf precisely calculates the impact on forests and carbon emissions directly associated with our clients' printing activities.

PrintReleaf's proven track record stands as a testament to their decade-long commitment to delivering sustainable printing solutions. Their efforts have consistently assisted clients in reducing their carbon footprint, contributing to a more environmentally conscious future.

By selecting MJ Flood as your Managed Print Services (MPS) provider, you can trust in our enduring dedication to sustainability and our pledge to make a positive impact on the world.



Authorized Channel Partner




Explore the numerous possibilities offered by MJ Flood's Managed Print Services [software products](#), designed to elevate your operations.

Our solutions effectively address the challenges your company faces, accommodating various work styles, and offering software solutions tailored precisely to meet the unique demands of your industry. With an unwavering focus on your needs, MJ Flood reliably meets the software demands of even the most discerning global organisations.

Utilising MJ Flood's Managed Print Services software system empowers you to effectively manage, and control expenses associated with printed or copied output.

Our cutting-edge security measures safeguard sensitive documents from unauthorised access, ensuring the utmost protection for your valuable information. These represent just a glimpse of how MJ Flood's Managed Print Services software solutions can drive empowerment within your business.



Consumable Management

- Implementation of Remote Software for automated replenishment
- Comprehensive labelling on packaging specifying device details and locations
- Complete management of buffer stock by MJ Flood
- Decreased need for storage space
- Consolidation of toner types for efficiency
- Higher page yields of toners to minimise device downtime
- Inclusion of a recycling program for spent cartridges
- Utilisation of environmentally friendly materials



Technical Support

Technical Support from MJ Flood Managed Print Services boasts a team of extensively trained and certified Service Support Staff, ensuring a high level of expertise and proficiency in managing your print infrastructure.

- Client IT acts as Level 1 Helpdesk. In cases where escalation is necessary, they move to Level 2 MJ Flood Helpdesk, equipped with advanced troubleshooting capabilities to resolve more complex issues promptly and effectively.
- For software-related concerns, Remote Support using tools like TeamViewer ensures quick and precise assistance, allowing for remote resolution of software issues, minimising disruption.
- Konica Minolta devices promptly notify the Level 1 Helpdesk of errors, enabling swift and proactive issue management for optimal performance and minimal downtime. This support structure ensures a comprehensive response to address technical concerns, enhancing the efficiency and reliability of your print services.



Benefits of a Managed Print Solution from MJ Flood

- Upgraded software with multi-level Failover for resilience
- Larger Support Team from MJ Flood / Konica Minolta in Ireland and UK
- Local Service includes extensively trained and certified Technicians near Client sites
- Enhanced technology integration for improved utilisation of Print Rules, Scan Workflows ensuring GDPR compliance (OCR for Searchability), and Mobile Printing capabilities.
- Improved Reporting Capabilities
- Decreased Total Cost of Ownership
- Diminished Print Cartridge usage via new devices with increased print yields
- Complete Traceability of print and copy use at 100%
- Up to 30% Reduction in unnecessary colour printing
- Energy Cost reduction with a minimised Carbon Footprint of up to 60%





KONICA MINOLTA

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